



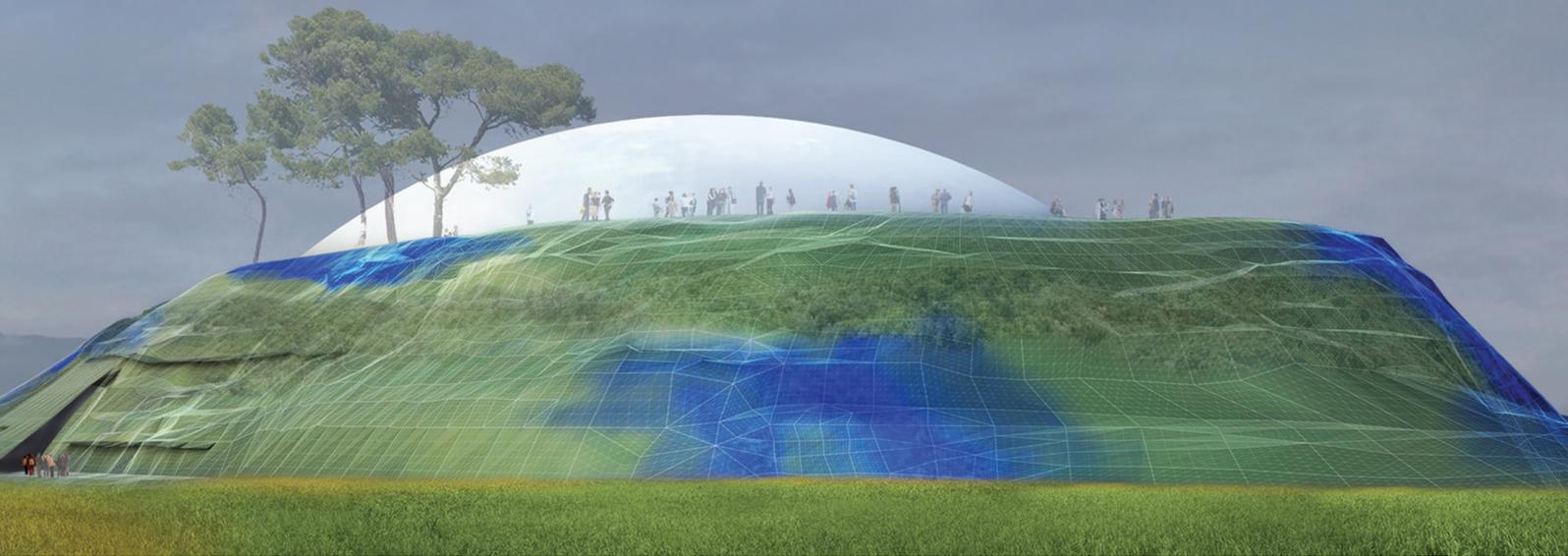
University of Cyprus  
**MBA Program**



EFMD



# Creating leaders with vision



12 months, Full-time  
24 months, Part-time  
**Flexible Program**



The MBA Program has been accredited by EPAS, an international program accreditation system operated by the European Foundation for Management Development (EFMD).



## An MBA at the University of Cyprus

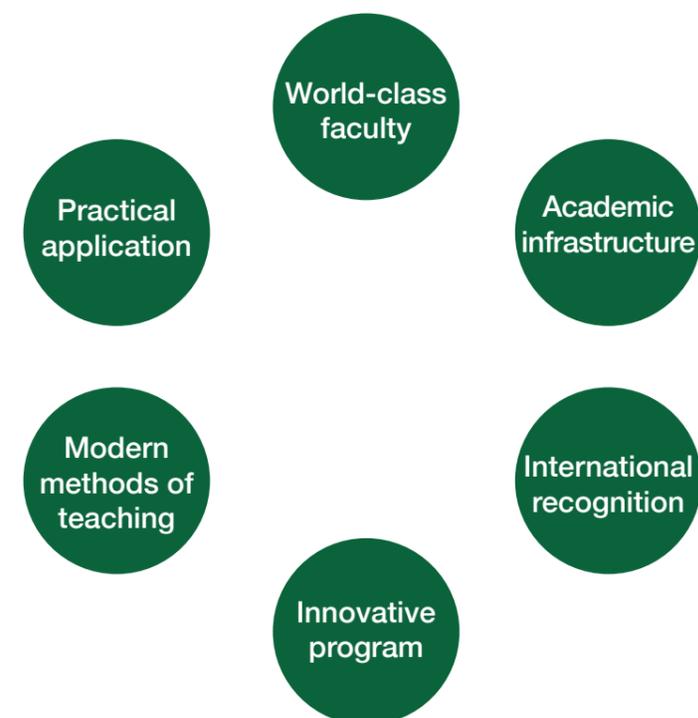
### **Commitment to excellence in scholarship, research, and service**

If you are looking to enhance your professional development and acquire the management tools and skills to become an agile, highly adaptive leader with the ability to succeed in a rapidly changing business environment join our classroom for a life-changing experience.

The University of Cyprus MBA Program is one of the leading Programs in the field of business education. Accredited by prestigious international organizations such as EPAS of EFMD, with world-class faculty and a brand new campus with state-of-the-art facilities, the UCY MBA Program offers a unique learning experience.

### **Who does our MBA?**

Motivations for doing an MBA vary depending on one's personal and professional aims and aspirations. An MBA at the University of Cyprus will enhance your professional opportunities by building business expertise and key relationships. Moreover, you will cultivate innovation through your intellectual curiosity, sharpen your management abilities and acquire a business education that maximizes value and return on investment in the new university campus.





“It is a great program that caters for the most emerging needs of professionals today; it offered me the opportunity to network with professionals from different disciplines, to effectively work in teams and efficiently manage time and it brought about and enhanced my leadership qualities.”

Shadi Sareddine, MBA  
Manager, Information Management  
and Data Quality  
Hellenic Bank Ltd

## Different Programs to suit your needs – Our flexible curriculum

### 12 month Full-time Program

The Full-time Program is geared towards individuals who are looking for an accelerated program. Its duration is twelve months with classes beginning each September and completed within five terms. The duration of each term is two months.

In order to graduate, students must complete 90 European Credit Transfer System units – ECTS units. Courses of 3.5 or 4 ECTS units are completed within 28 contact-hours over a two-month period. The program also offers a number of courses of 2 ECTS units that are completed within 14 contact-hours over a two-month period.

Courses equivalent to 53 ECTS units constitute the core curriculum, which introduces students to the fundamentals of the business disciplines. These courses enable students to improve their analytical thinking and decision-making skills and are offered during the first four terms.

Program participants must choose elective courses equivalent to 14 ECTS units from a list of courses which covers all fields of business administration. These courses provide students with the opportunity to customize their program according to their professional needs and interests. The elective courses are offered during terms four and five. The Applied Business Project (21 ECTS units) takes place during the last term, and enables students to apply the knowledge acquired during the program to an organization.

The Applied Business Project focuses on a real-life case within a corporate environment and brings together teams of students with sponsor companies. It reflects one of the central themes of the Program which is teamwork. The complexity of the business environment forces students to seek integration of knowledge through collaboration.

## International Study Week

An international study week for the Full-time students is organized abroad on an annual basis. During the international study week MBA students attend lectures in host universities by academics and business leaders and spend time on-site at companies operating within the sector of study.



## 12 month Full-time Program

TERM	PERIOD	COURSE	ECTS
Prep. Period	SEPTEMBER	MBA 502 Introduction to Accounting	1
1	SEPTEMBER-OCTOBER	MBA 574 Principles of Business Communication	2
		MBA 531 Business Economics	3.5
		MBA 551 Marketing Management	4
		MBA 561 Leading and Managing Organizations	4
2	NOVEMBER-DECEMBER	MBA 511 Financial Accounting for Management Decisions	4
		MBA 544 Business Statistics	3.5
		MBA 562 Corporate Social Responsibility and Ethics	2
		MBA 566 Leadership	4
3	JANUARY-FEBRUARY	MBA 512 Managerial Accounting	3.5
		MBA 521 Financial Management	4
		MBA 542 Managing Operations	3.5
		MBA 563 Entrepreneurship	4
4	MARCH-APRIL	MBA 564 Strategic Management	3.5
		MBA 541 Methods for Management Decisions	3.5
		Elective Courses	5
		International Study Week	2
5-6	MAY-AUGUST	MBA 590 Applied Business Project	21
		MBA 543 Managing Information Systems	2
		MBA 522 Capital Markets and Investments	4
		Elective Courses	7
<b>Total</b>			<b>90</b>



## Different Programs to suit your needs – Our flexible curriculum

### **24 month Part-time Program**

This Program is designed to meet the needs of professional who are currently working. The aim of the Program is to enable participants to become agents of change and implant new ideas into their organizations and the broader society. The Program begins every September and is offered in English and Greek.

The Professional MBA is a rigorous Part-time Program whose duration is 2 years. The Program is completed within ten terms. The duration of each term is two months. In order to graduate, students must complete a total of 90 European Credit Transfer System units – ECTS units. Courses of 3.5 or 4 ECTS units are completed within 28 contact-hours over a two-month period. The Program also offers a number of courses of 2 ECTS units that are completed within 14 contact-hours over a two month period.

During the first seven terms, Program participants must complete a total of 53 ECTS units, which constitute the core curriculum. The core courses introduce students to the body of knowledge of the various business disciplines, and provide them with the opportunity to improve business critical thinking.

During terms eight through ten, Program participants must choose elective courses corresponding to 16 ECTS units from a list of courses which covers all fields of business administration. These courses provide students with the opportunity to customize their Program according to their own professional needs and personal development, and further develop their strategic thinking.

The last term of the Program is devoted to the development of the Applied Business Project (21 ECTS units). Participants of the Program are expected to tackle a business problem from the industry using the tools and knowledge acquired during the Program. The Applied Business Project is considered the epitome of the Program. It is through this project that students will demonstrate their abilities as agents of change, introduce novel ideas and lead their organizations in today's dynamic business environment.

“I feel proud of my decision to take up my MBA at the UCY. The exposure to total spectrum of learning in an international environment helped me to evolve into a confident, qualified and knowledgeable person equipped to undertake any task in my professional and general life with a continual desire to succeed and grow.”

Arjun Sirohi, MBA  
 Manager-Projects  
 Burjeel Hospital, Abu Dhabi

## 24 month Part-time Program

TERM	PERIOD	COURSE	ECTS
Prep. Period	SEPTEMBER	MBA 502 Introduction to Accounting	1
1	SEPTEMBER- OCTOBER	MBA 531 Business Economics MBA 561 Leading and Managing Organizations	3.5 4
2	NOVEMBER- DECEMBER	MBA 511 Financial Accounting for Management Decisions MBA 544 Business Statistics	4 3.5
3	JANUARY- FEBRUARY	MBA 521 Financial Management MBA 542 Managing Operations	4 3.5
4	MARCH-APRIL	MBA 551 Marketing Management MBA 541 Methods for Management Decisions	4 3.5
5	MAY-JUNE	MBA 522 Capital Markets and Investments MBA 543 Managing Information Systems	4 2
6	SEPTEMBER- OCTOBER	MBA 564 Strategic Management MBA 512 Managerial Accounting	3.5 3.5
7	NOVEMBER- DECEMBER	MBA 566 Leadership MBA 562 Corporate Social Responsibility and Ethics	4 2
8	JANUARY- FEBRUARY	MBA 563 Entrepreneurship	4
9	MARCH-APRIL	Elective Courses	8
10	MAY-AUGUST	Elective Courses MBA 590 Applied Business Project	8 21
<b>Total</b>			<b>90</b>

“I chose the UCY MBA Program because it offered a comprehensive course structure including courses perfect for budding leaders and entrepreneurs. What I got was that, plus rich experiences with a faculty that really cares about helping students like me develop professionally.”

Daniel Rhoads, MBA  
Biotech Researcher



## ELECTIVE COURSES FOR ALL MBA PROGRAMS ECTS

Accounting		
MBA 513	Financial Analysis and Capital Markets	4
MBA 514	Business Law	2
MBA 515	Taxation	2
Finance		
MBA 516	Corporate Governance	2
MBA 523	Options	4
MBA 524	Bank Financial Management	4
MBA 525	International Finance	4
MBA 526	Strategic Decisions in an Uncertain Environment	4
MBA 527	Risk Management	4
MBA 529	Real Estate Investments and Management	4
MBA 532	The European Economy	2
MBA 533	Current Issues in Finance and Global Economics	2
Management		
MBA 535	The European Crisis and its Management	2
MBA 565	Human Resource Management	4
MBA 567	Managing Change	2
MBA 568	Negotiations	2
MBA 569	Crisis Management	2
MBA 570	Creativity and Innovation	2
MBA 571	Innovation Strategy	2
MBA 572	Business Communication	2
MBA 573	Emotional Intelligence	2
MBA 575	Recent Topics in Public Administration	2
MBA 576	Managing Diversity	2
MBA 577	Multi-cultural Management	2
MBA 578	Energy Business Management	2
Marketing		
MBA 552	Marketing Research	4
MBA 553	Strategic Marketing	4
MBA 554	International Marketing	2
MBA 555	Marketing Communications	4
MBA 556	New Product Development	2
MBA 557	Sales Management	2
MBA 558	Consumer Behavior	2
MBA 559	High-Tech Marketing	2
Operations		
MBA 545	Service Management	4
MBA 546	Supply Chain Management	4
MBA 547	Quality Management	4
MBA 548	E-Commerce	2
MBA 549	Project Management	2



“What I knew prior to enrolling to the MBA Program of the University of Cyprus is that it is internationally accredited and a great value for money. What I realized throughout my studies was that it is a program of top quality that maintains very high academic standards. Personally, it was exciting to follow such interesting courses in an ideal academic environment and a life-changing experience overall.”

Georgia Katsifarakis, MBA  
Informatics Scientist/Educator

## Academic Infrastructure

The UCY Library serves the learning and information needs of the University community and also meets the information needs of the broader public. The Library has more than:

- 270.000 books (with an annual increase of about 12.000 new titles)
- 70.000 volumes of periodicals
- 30.000 full-text e-journals
- 230 databases
- 50.000 e-books titles

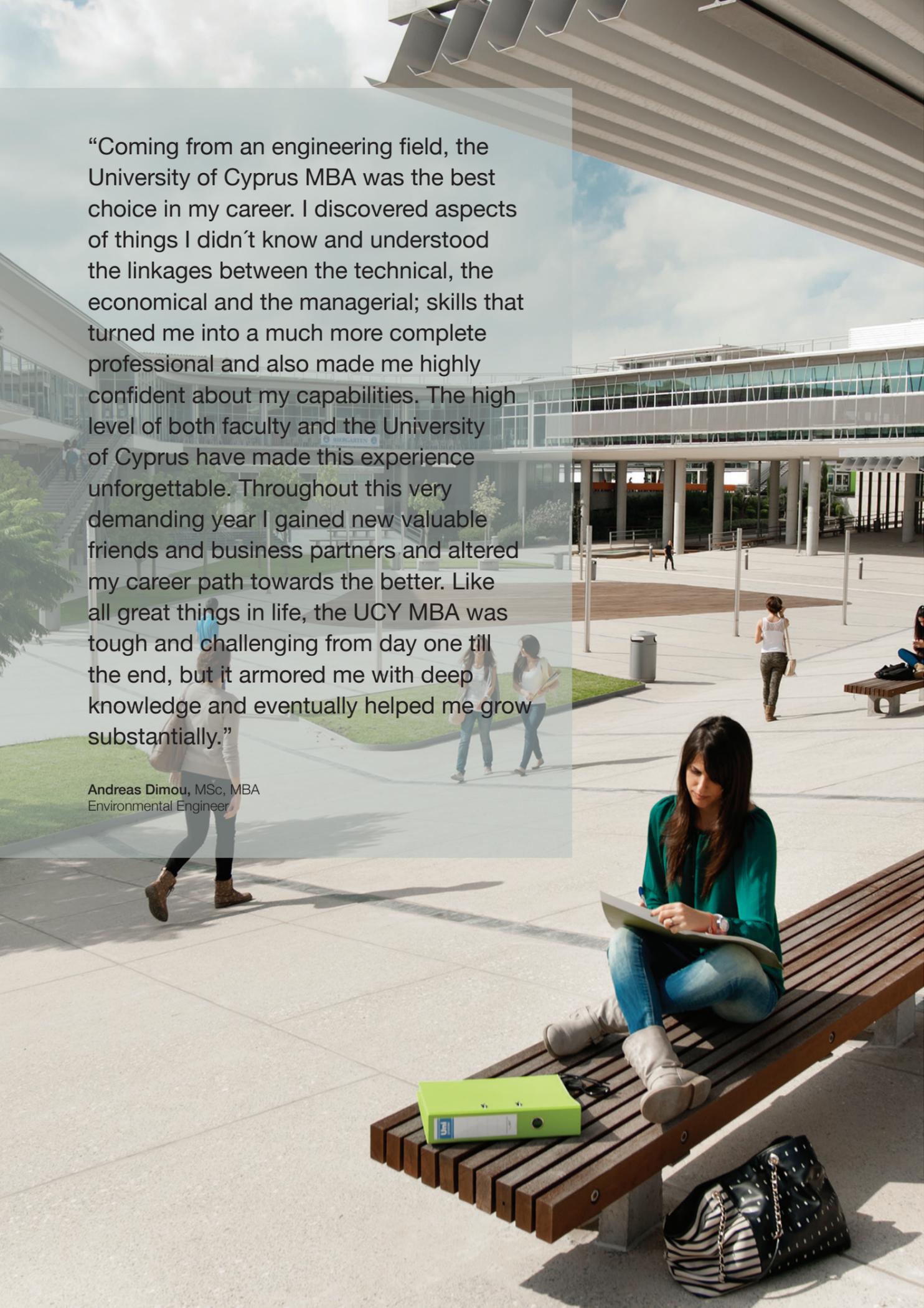
The University of Cyprus Library achieved the EFQM award Recognized for Excellence with 3 stars.

## Athletics

To encourage the University community to participate in sports activities, a wide variety of activities is offered including: recreational sports, internal championships and competitive sports. The outdoor facilities of the athletic complex include courts for football, futsal, handball, tennis, basketball, volleyball, beach soccer, beach handball and beach volley, while the indoor facilities comprise of a large sport hall for games, a fitness hall, a weight lifting hall, an aerobic hall, a martial arts hall, squash courts, a sauna, a physiotherapy and clinic room and a coffee shop. The Sports Centre of the University of Cyprus has prepared its Athletic Programme in order to offer high quality level of services based on international university standards of sports.

## State of the Art Teaching Facilities

The new University Campus is located on the outskirts of east Nicosia, between Aglantzia and Athalassa, and covers an area of approximately 1.2 square kilometers. The new facilities will eventually host all faculties, departments, and teaching activities of the University. The Master Plan conceptualizes the Campus in four distinct zones: public buildings, academic buildings, sports facilities, and student residences. Upon completion, slated for 2020, the Campus will accommodate up to 9,000 students. The MBA Program's offices and lecture halls are housed in the new Campus in a new modern building with state-of-the-art facilities.



“Coming from an engineering field, the University of Cyprus MBA was the best choice in my career. I discovered aspects of things I didn’t know and understood the linkages between the technical, the economical and the managerial; skills that turned me into a much more complete professional and also made me highly confident about my capabilities. The high level of both faculty and the University of Cyprus have made this experience unforgettable. Throughout this very demanding year I gained new valuable friends and business partners and altered my career path towards the better. Like all great things in life, the UCY MBA was tough and challenging from day one till the end, but it armored me with deep knowledge and eventually helped me grow substantially.”

Andreas Dimou, MSc, MBA  
Environmental Engineer

### Find out more

So, if you wish to differentiate yourself through the adoption of an entrepreneurial mind set, build your confidence to successfully launch new business initiatives and be part of a culture that enables participants to “think outside the box...”, then, find out more:

Website: [www.mba.ucy.ac.cy](http://www.mba.ucy.ac.cy)

Phone number: +357 22 893600

Email: [mba@ucy.ac.cy](mailto:mba@ucy.ac.cy)

### Submit your application

Before you apply make sure you have all your supporting documents scanned and ready to upload. Documents required include:

- Evidence of qualifications [Secondary School Certificate, Undergraduate Degree(s), Postgraduate Degree(s), Transcripts, other Professional Certificates/Diplomas] to show that you meet, or expect to meet the requirements
- Evidence of English language proficiency, if applying for the Full-time or the Part-time English speaking programs (i.e. TOEFL, IELTS, IGCSE)
- Two references
- A copy of your passport or identity card
- A recent passport-size photograph
- Curriculum Vitae
- Relevant Certification, if applicable, from the Cyprus Council for the Recognition of Higher Education Qualifications (KYSATS)

Complete and submit your online application form at:  
[www.mba.ucy.ac.cy](http://www.mba.ucy.ac.cy)

### MBA SUMMARY

START DATE	September
DURATION	12 or 24 months
FORMAT	Full-time or Part-time
STUDY LOCATION	Nicosia
DEGREE AWARDED	Masters in Business Administration
AVERAGE WORK EXPERIENCE	3 years



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